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VFLYAIR

Company Profile

VFLYAIR Airline Company Limited, Vietnam
VFLYAIR Dubai, U.A.E

 ceo@vflyair.co / commercial@vflyair.co

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+84-378022773
+84-335565799





About Our Company

VFLYAIR AIRLINE COMPANY LIMITED, an ACMI & Air Charter operating company, is an established company in Hanoi, Vietnam with its international corporate office in Dubai, United Arab Emirates. The company was established in June 2020 in Hanoi, Vietnam.



Started As a Low Cost Airline in Tunisia

Before starting the business of ACMI & Air Charter in Hanoi, Vietnam. In the year of 2019, the company was set-up in Tunisia with a purpose of starting a Low-Cost Airline, under its own AOC, the company acquired its first phase of AOC approval from the Tunisian CAA, but the project was stopped and closed due to the start of COVID, Pandemic.





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About Our Company

The company is 100% owned by an aviation professional with an experience of 30 years in the aviation industry, particularly in the aviation training and aviation consulting business.



Founder

Mr. Vaibhav Doshi (Daboo) is the sole founder, owner, investor, and CEO of VFLYAIR AIRLINE COMPANY LIMITED (Vietnam), (www.vflyair.co).

Mr. Vaibhav Doshi

He is also the founder, owner, investor, of group companies VICTORY AVIATION COMPANY LIMITED (Hanoi, Vietnam) (www.victoryaviation.co) and JETS CHARTERS CARGO LLC (Dubai, U.A.E).

Our Business Service

The company Provides business services of passenger and cargo Charters on various aircraft units of B747-200/400F, A330-200F, B737-400F, B757-200F, IL-76, AN-124 for cargo charter services, and B777-300ER, B787-9, B737-800, A321, A320, A330-200, ACJ319 Corporate Jet for passenger charter services, the company is also providing the services of Aircraft Management, Aircraft Leasing (Dry, Wet, Damp Lease and ACMI), Aviation Consulting, and Aircraft Sale & Purchase.

The company VFLYAIR, provides charter services for:

- Hajj and Umrah flights
- Destination Wedding
- Commercial Charters for UHNW Cargo
- E-commerce & DG Cargo Charter
- UN Charters,
- UN Troop Movements
- Passenger Charters for Summer Season



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Our Team

VFLYAIR is a leading international ACMI and Air Charter operating company.

VFLYAIR is a leading international ACMI and Air Charter operating company, operating the business of ACMI and charter services with a small team of aviation professionals, associates, and partners worldwide.

The multilingual team provides flight support and flight management services with the mission of exceeding client expectations and promoting excellence.

VFLYAIR has partnered with variety of commercial airlines and handles passenger groups, cargo, charters and UN charters. Its global network of offices, suppliers, and partners is continually expanding even today.





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With Customers

VFLYAIR attaches great importance to long-standing business relationships with clients, colleagues, and partners.



01 Our Team

The small team of expert and efficient staff adheres to VFLYAIR's core values, which are: discipline and order, dedication and responsibility, loyalty and transparency, teamwork, growth and learning, passion and determination, creativity and open-mindedness, and optimism.

02 Team Leader

The team is led by management with a wealth of experience in their respective fields.

Safety standards

Follow our safety and responsibility standards

01



Safety Standards

VFLYAIR maintains the highest level of safety and security standards in every area of its business. It is constantly seeking ways to streamline procedures and communication while mitigating risks.

02



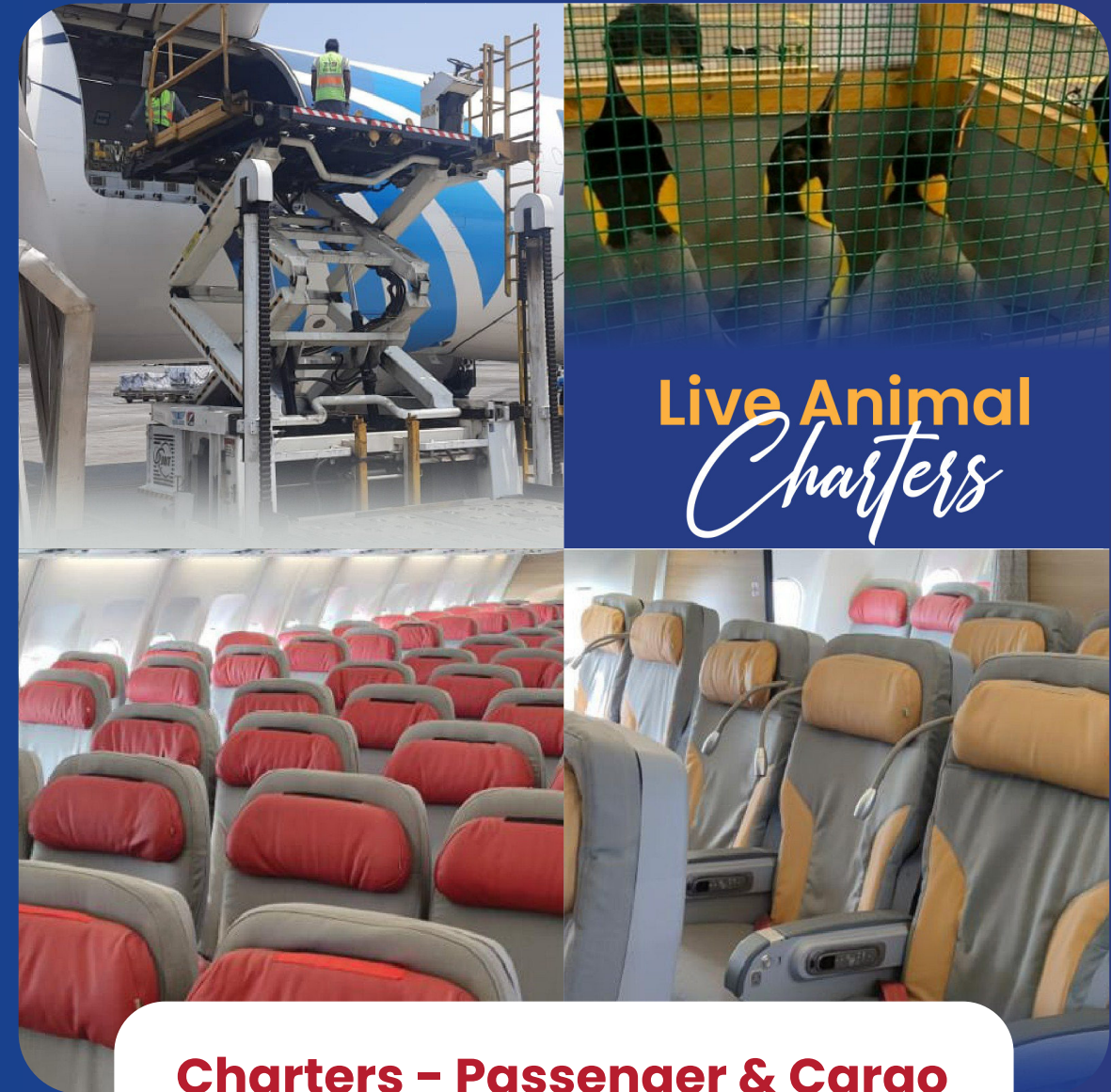
Regulatory Compliance

The team is committed to complying with regulations and has full awareness of their responsibilities. They also understand that confidentiality is inherent to certain activities, such as passenger and cargo charters.

Our Services

VFLYAIR Provides following business services:

- 1). AIR CHARTER
- 2). HAJJ AND UMRAH CHARTER FLIGHTS
- 3). COMMERCIAL CHARTERS (SUMMER, VVIP FLIGHTS, DESTINATION WEDDING, UN CHARTERS)
- 4). CARGO CHARTERS
- 5). AIRCRAFT LEASING (DRY, WET, ACMI, DAMP LEASE)
- 6). AIRCRAFT SALE & PURCHASE



Live Animal
Charters

Charters – Passenger & Cargo

01



02



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AIR CHARTER

Rent by flight

The possibilities with air charter are endless from short hops to multi-leg world tours and everything in between.

Experience

For years, VFLYAIR has provided unforgettable charter solutions to clients and businesses across the globe. Both in Cargo & Passenger services.

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2). HAJJ AND UMRAH CHARTER *Flights*

VFLYAIR charter operations will accommodate the dedicated purpose for religious travels that is not mixed with holiday travels, the client can charter the whole airplane for umrah or hajj and start their religious trip from the time the passengers are onboard the airplane.

Unlike certain major airlines that rely mainly on their scheduled flights to and from Jeddah to air-lift the pilgrims from their source countries and, therefore, cause major inconveniences to the passengers, VFLYAIR organizes and executes special Umrah and Hajj air-lifting operations for each of its clients and air-lifts the pilgrims directly from the designated gateways in the source country to Jeddah or Medina and returns them in accordance with the flight slots that it secures from the Saudi Arabia GACA. This has been possible through close collaboration with the national air-carriers that would allow VFLYAIR to fly under their call-sign.



Offering Free check-in luggage allowance of 40kg and Free carry-on bag of 7kg on return flights for each pilgrim (higher loads will attract additional costs).

3). COMMERCIAL CHARTERS (SUMMER, VVIP FLIGHTS, DESTINATION WEDDING, UN)

VFLYAIR, in partnership with more than 25 + commercial, national, scheduled airlines worldwide, provides one of the best Commercial Charter flights for Summer Tourism or High Profile Destination Weddings or UN Troops Movement or the sporting events like Euro-Cup, Asia-Cup or FIFA World Cup, or Charter Travel Groups, ranging from 160 seats narrow body aircraft units like A320, A321, B737-800 to 275 seats widebody aircraft units like A330-300, B787-9, B777-300ER, B777-300.



CARGO CHARTERS

We at VFLYAIR can offer competitive and creative solutions for all sizes of cargo projects on a full charter basis, whether the client is looking for a narrow body aircraft unit or a wide body aircraft unit, to move highly urgent goods or an Antonov to load oversized cargo, we have a range of aircraft available.



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The background of the slide features four vflyair aircraft in flight, arranged in a descending staircase pattern from top-left to bottom-right. The aircraft are white with a red and white stylized 'V' logo on the tail and 'vflyair' written on the fuselage. The background transitions from a clear blue sky at the top to a bright yellow and orange glow at the bottom, suggesting a sunset or sunrise. Large, semi-transparent white arrows point downwards from the top-left towards the bottom-right, following the path of the aircraft.

5. AIRCRAFT LEASING

(DRY, WET, ACMI, DAMP LEASE)

DRY LEASE

A dry lease is a lease agreement whereby an aircraft financing company or entity (Hereby referred to as a lessor), provides an aircraft without flight crew, ground staff, fuel, maintenance, etc. A dry lease requires the lessee to put the aircraft on its own air operator's certificate (AOC) and provide air registration. VFLYAIR supports the lessee, by providing the aircraft on a sub-lease to the new startup airline, if they are looking for a Dry Lease option.



WET LEASE

Begin with the wet lease. When an airline wet leases an aircraft, the leasing company provides everything – the aircraft itself, pilots, and cabin crew. Furthermore, the leasing company also takes care of maintenance and insurance. Essentially, you can have 0 aircraft that you own as a company and still run an airline. VFLYAIR with its network, and connections, supports new startup airlines or regular charter airlines, that are looking for a minimum period to run their airline business, before having their aircraft on a Dry Lease or purchasing the aircraft units.




ACMI

ACMI is a common term in aviation that stands for Aircraft, Crew, Maintenance, and Insurance services that are offered to a client to effectively outsource the key functions of aircraft operations to a third party. ACMI operations are quite common in business aircraft as well as the commercial and cargo aviation world. VFLYAIR, with its partner airlines worldwide, provides different types of cargo & passenger aircraft units under the ACMI for its clients.

What is ACMI Leasing also known as wet or damp leasing, ACMI leasing is an agreement between two airlines, where the lessor agrees to provide an aircraft, crew, maintenance, and insurance (ACMI) to the lessee – in return for payment on the number of block hours operated.



Four white vflyair aircraft are shown in flight, arranged in a descending staircase pattern from top-left to bottom-right. Each aircraft has the vflyair logo on its tail and fuselage. The background is a blue-tinted image of an airport tarmac with a person in a headset and a large piece of ground support equipment.

A Damp Lease is a type of lease that falls somewhere between a wet lease and a dry lease. The lessor provides the aircraft and some of the crew, usually, the cockpit crew, and the lessee provides the rest of the crew, maintenance, and insurance. VFLYAIR supports the lessee, by providing the aircraft on a Damp-lease to the new startup airline or an airline that has its crew, particularly cabin crew available if they are looking for a Damp Lease option.

DAMP LEASE

6. AIRCRAFT SALE & PURCHASE:



VFLYAIR, through its group company JETS CHARTERS CARGO LLC, participates in selling and purchasing various types of narrow-body or wide-body aircraft units for its clients, who are interested in investing their money in these aircraft units, and then leases the aircraft to airline companies on a Dry or Wet Lease.



We understand how important is for you to find the right aircraft.



Our extensive network of contacts allows our clients to access the most inclusive list of aircraft available, both on and off-market.



We thoroughly research each aircraft's history, subjecting it to a rigorous pre-purchase inspection and flight test.

7). DEALING, TRADING AND SUPPLYING OF AIRCRAFT ENGINES, AIRCRAFT SPARE PARTS

VFLYAIR, through its group company, Victory Aviation Company Limited (Hanoi, Vietnam) (www.victoryaviation.co), have built strategic alliances with suppliers, manufacturers, Maintenance Centers, and leaders in aeronautical technology. Our Sourcing capabilities include Spare parts, Chemicals, materials, hardware, tools, consumable, rotables, avionics, accessories and much more. We connect you to over 3,000 suppliers and manufacturers like Honeywell Aerospace, Bombardier Aerospace, Textron Aviation, Boeing, Airbus and many more.

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We focus on providing on-time service and at the right price. Our goal is to become your reliable and trustworthy provider with a friendly and multilingual team, serving domestic and international customers, same-day, and overnight shipping options.

Price and Availability: Send us your RFQ through email to sales@victoryaviation.co



8). AIRCRAFT MAINTENANCE SERVICES

VFLYAIR, through its group company VICTORY AVIATION COMPANY LIMITED (Hanoi, Vietnam) (www.victoryaviation.co), provides the services of aircraft maintenance in an exclusive marketing partnership with EASA 145, FAA, CAAV approved MRO VAECO (Vietnam Airlines Engineering Company) at VAECO's Hanoi & HCMC base maintenance facilities.

It also provides the basic OJT (ON JOB TRAINING) Internship Training services for engineering students under EASA 147, PART-66 basic B1/B2 licenses.

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9). AVIATION CONSULTING

We at VFLYAIR, through its group company JETS CHARTERS CARGO LLC, provide dependable aviation consultancy services across the world. From complete aircraft asset lifecycle oversight to standalone technical services and financial management, our consultancy team has built an offering unmatched elsewhere in the industry.

The logo for JETS CHARTERS CARGO LLC, featuring the word 'JETTS' in a large, bold, white sans-serif font with a red outline, and 'CHARTERS CARGO LLC' in a smaller, white sans-serif font below it, all set against a red rounded rectangular background.

JETTS
CHARTERS CARGO LLC



PARTNER WITH 25 AIRLINES,

SERVING & FULFILLING THE NEEDS OF

customers worldwide



THANK YOU

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